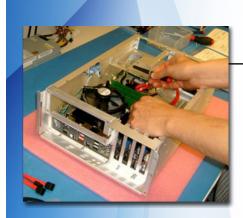


# The NextComputing OEM Advantage



### **Integration Services**

NextComputing can take on the overhead and complexity of integrating and delivering your turnkey product, including software installation, integrating 3rd party devices like I/O boards, and appliance testing - replicating your own procedures to ensure we're delivering it as exact as you would. Outsourcing all the integration to us allows you to focus on improving and sell your product.

#### **Common Architecture**

We have designed all our products using a modular, enterpriseclass architecture that allows us to easily deploy your application on multiple types of systems that share common elements. With our modular design approach you can avoid time-consuming re-testing on new hardware platforms, letting you quickly introduce new products to market.

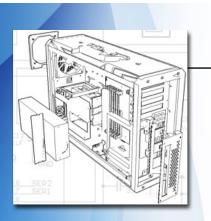


Our configuration management services enable us to track every detail of your configuration. From the exact BIOS revision, to the models of hard drives, expansion board locations, even software image loads; you can feel confident that your product is delivered consistently to your customers. This also allows us to manage the longevity of your products by keeping up to date with the latest technology changes.



#### **Branding**

Present your brand by designing a unique look for each of your systems. Custom paint colors, silkscreen logos, and stitched carrying cases are just the beginning. We are always open to working with you on new ideas for differentiating your brand. We also offer these services in lower volume than most companies, allowing you to put your best foot forward without breaking the bank.

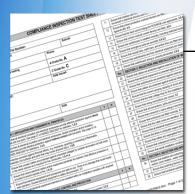


### Customization

When you work with NextComputing, you're not confined to the hardware and configurations you see on our website. Whether it involves new components, a modified chassis, or something else entirely, bring all your ideas to the table and we can work together to create just what you need.

## **Application Support**

We know complex interactions between custom software and hardware can be a time consuming, expensive use of your valuable resources. Working with NextComputing you have a true partner to help you with optimizing and troubleshooting your appliance. This starts with your first prototype system and can extend for years to come as you deploy systems to customers and update your software and hardware.



#### Testing

As a provider of unique hardware, we understand your customers may need them in unique environments. Whatever your needs, we have the means to test your solution to make sure it meets your standards for operating temperature, shock and vibration, or performance benchmarking.

#### **Certification**

As your hardware provider, we also handle the certifications you need in order to ship your product worldwide. Because we understand our hardware, we can accelerate the certification process, whether it's safety, emissions, or other standards, passing on that savings to you.

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